

FACE BOOK

- 1. Build Relationships with those you come in contact with
- 2. Use Groups to become a helper and evangelist of your brand
- 3. Use Happy Birthday DM to get a conversation started with someone.

TWITTER

- 1. You an be more irreverent here.
- Leverage Real-Time Events like sports to engage new users
 If you pay attention, eco-systems form around users with common interests.

- 1. You do not have to or want to share so much personal info.
 - 2. Don't send SPAM DMs with a cold pitch. Be different.
- 3. Leverage publishing a newsletter that users can subscribe to that will generate notifications on the ap.